

PRESS RELEASE 03/24

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# LMC campaign 'Good Honest Food' returns to screens

THE Livestock and Meat Commission (LMC) is inviting consumers to learn more about the positive farm to fork journey of Northern Ireland Farm Quality Assured (NIFQA) beef and lamb, through the relaunch of its multi-platform advertising campaign, Good Honest Food.

The travelogue style campaign sees local chef James Devine embark on a journey around Northern Ireland to uncover the truth about the health, environmental and sustainable credentials of NIFQA beef and lamb.

Commenting LMC interim chief executive Colin Smith said, "The Good Honest Food campaign is founded on independently reviewed, scientific research that is discussed with and communicated by the experts. The campaign is built around four key messages: health and nutrition, care for the environment, responsible beef farming and creating enjoyable dishes from different cuts of beef."

As the campaign unfolds industry experts, Dr. Steven Morrison, Head of Sustainable Livestock Production at AFBI Hillsborough and Dr. Ruth Price, Clinical Trials Manager in the School of Biomedical Sciences at Ulster University, will answer some of the biggest questions consumers have about beef and lamb production and health and nutrition.

Hoping to strike a chord with consumers once more Colin explained, "Previous bursts of the campaign resonated well with NI consumers. Independent tracking research has confirmed consumers who had seen the campaign were significantly more likely to purchase NIFQA beef and lamb. Consumer eating habits have remained relatively stable over the past five years and our most recent research highlights that currently more than 90% of consumers report to eat beef.

"Positive feedback on lamb was also forthcoming. The Commission is pleased that year on year more consumers report to look for the FQAS logo when purchasing lamb, with a marked 20 percentage point increase since 2020."

Hoping to build on the success of previous campaign bursts, Good Honest Food will run across TV, radio, outdoor and digital platforms.

The opening tranche of the campaign will showcase all that is good about beef with the focus shifting to lamb in the latter part of the burst. The Commission's interim chief executive states that this allows for optimum promotion of both red meats.

"Beef is a staple part of a healthy balanced diet for many consumers, and we will showcase its versatility over the coming weeks, outlining different cuts and highlighting it as a red meat accessible at a variety of price points.

"Strategically it makes absolute sense to bring lamb into the spotlight in the run up to a number of well recognised celebrations, notably, St Patrick's Day, Easter and Mothers' Day. Lamb is a popular choice for get-togethers with family and friends. So, whether the star dish is a roast leg of lamb, or silverside of beef we want to ensure consumers have access to recipes



and information which enables them to make informed dietary choices, and ultimately enjoy tasty, high quality red meat."

The LMC campaign will run until the end of March 2024, with Colin anticipating high levels of consumer reach on the back of the prominent advertising slots. The campaign will also unfurl further across social media and online. For more information about LMC's Good Honest Food campaign, search Love NI Beef.

## **ENDS**

## **Photo captions**

001 - Local chef James Devine fronts the LMC campaign

002 - LMC interim chief executive, Colin Smith

### **Notes to Editor**

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For more information contact LMC on: 028 9263 3000

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